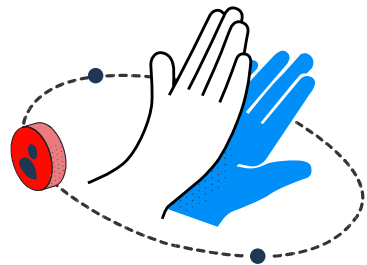


# Monetize *more deals*

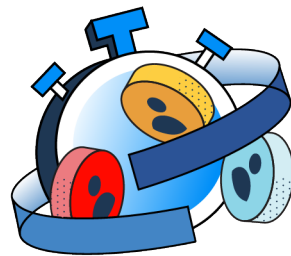
Starport's all-in-one mortgage origination solution enables loan officers to close more deals. Offer investment loan products, engage with more borrowers, and generate more referrals. Build a winning business and maximize your revenue.

## 10x your origination *team's revenue*



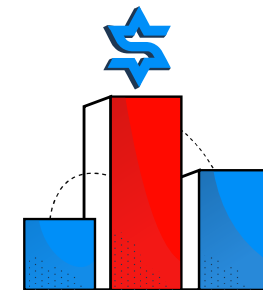
### Close more deals

Build a full quick-converting deal pipeline by offering investment property loans such as DSCR and small balance.



### End time-consuming tasks

Work less and close more. Powerful automations let your team accelerate transactions without wasting time.



### Build a winning business

Deliver white-glove service to investor clients that come back for all their lending needs & happily make referrals.

How it works

# The All-In-One to Origination Engine

## Step 1 | Gather Quotes

Put your mortgage on the market to get the best rate and terms with Arena Quoting where lenders battle for your investment property loan. Set up your Arena in less than 10 minutes.

**Highlights**

Target Closing Date	20 Jan 2024	Loan Purpose	Purchase
Loan Opportunity	Long Term	Originator Success Fee	Not provided by Originator
Property Use	Business	Success Fee to be Paid by	Not provided by Originator
Loan style	Long Term Rental		

**Sources and Uses**

Sources	Uses		
Loan Request	\$726,000	Purchase Price	\$950,000
Borrower Equity	\$260,300	Closing Costs	\$36,300
<b>Total Sources</b>	<b>\$986,300</b>	<b>Total Uses</b>	<b>\$986,300</b>

## Step 2 | Select a winner

Review and choose amongst several loan offers. Data visualization makes it easy to compare and contrast multiple quotes so you always select the right lender for your client.

**Lender 1**  
**\$750,000**

Interest rate	4.50%
Interest rate type	Fixed
ARM	5/1
Loan product	DTI Partial Doc
LTV	72.5%
Amortization	30
Payment type	P&I
Broker fee	1%

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## Step 3 | Process and close

Put your processing on auto-pilot and accelerate document gathering and review so you get to a closing quickly without the hassle.

ID	Document Name	Last Item Update	Substatus	Add requested item
4771	24 Months Bank Statements For Income Calculations	08 Jan 2024, 2:52 PM	Waiting	Comment
4770	Original Purchase Settlement Document (HUD/CD)	08 Jan 2024, 2:52 PM	Waiting	Comment
<b>Description</b> Please provide us the Original Purchase Settlement Document for this property (HUD/CD) if you can't locate this, the Title company/Settlement Attorney on the original purchase should have this on file.				
4769	Proof of Rental Receipts - 4 Months	08 Jan 2024, 2:52 PM	Waiting	Comment
4768	Personal Financial Statement	08 Jan 2024, 2:52 PM	Waiting	Comment
4767	Business Document - Good Standing Letter	08 Jan 2024, 2:52 PM	Waiting	Comment
4766	Business Document - Operating Agreement	08 Jan 2024, 2:52 PM	Waiting	Comment

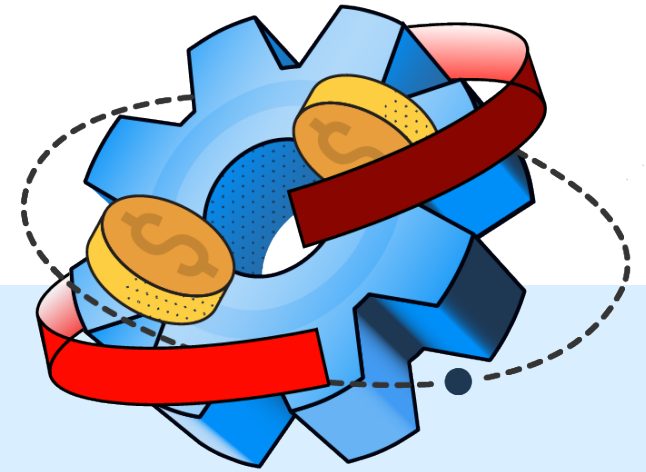


We're building the world's largest CRE financing marketplace and giving loan officers the DIY tools needed to work on multiple deals quickly and easily. This is going to transform the industry and help everyone - brokers, borrowers, and lenders make and keep more money

**David Libman**  
Founder and CEO,  
Starport



# Offer *more loan products* and close more deals



## Key Benefits

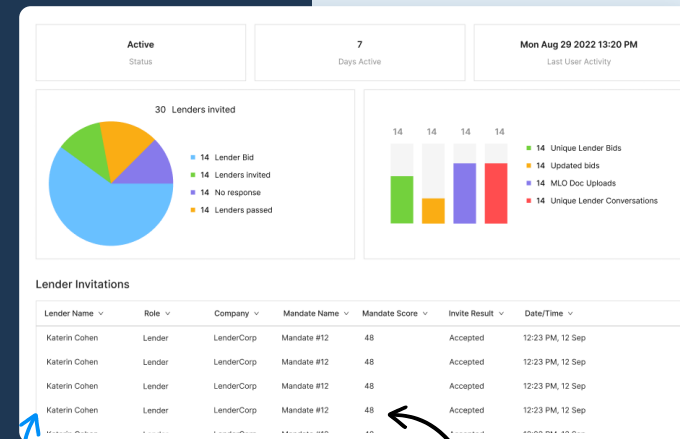
- ✔ Monetize every possible opportunity
- ✔ Increase productivity with automation
- ✔ Eliminate manual work

With a large and growing marketplace of commercial, NonQM, and private lenders, Starport brings the fragmented patchwork of lenders together into one AI-powered system, making it easy for you to immediately expand your loan offerings - no prior experience or relationships needed.

- Quickly and easily prepare professional deal presentations.
- Identify the right lenders in seconds.
- Automate the quote gathering process with Arena Quoting that reverses the old-fashioned process and puts you in the power position.

## Loan Marketplace Features

- Quoting Arenas daily
- Secure & Confidential
- Auction Scheduler
- Communicate Directly with lenders
- Professional Deal Presentations
- Always Maintain Control



Only the most relevant lender

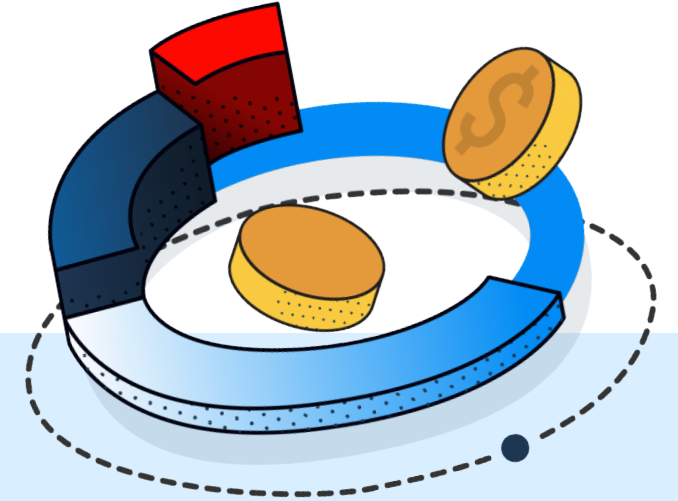
The higher the score, the better the match

Lenders openly complete in the Quoting Arena

Lenders bid with their best loan terms



# Make smarter *loan decisions* on every deal



## Key Benefits

✔ Eliminate manual work

✔ Provide smarter advice

✔ Communicate more effectively

End time-consuming manual calculations with tools that automate analysis and presentation to your clients. Help your team be more productive and provide more better advice on every deal.

- Compare and contrast multiple quotes quickly and easily.
- Leverage data-visualization to make sense of the numbers.
- Easily share quote results with clients.

## Quote Analysis Features

- Data Visualization
- Borrower Quote Presentation
- Detailed Quote Comparison
- Fees Worksheet
- Automated Calculations
- Branded Rate Sheets

Select Winning Quote 1/3 Quotes Selected Add borrower comment Preview Preview & Send

Select Quotes Fees Worksheet Profile

Quote Terms Show all Show selected < >

	Bank of America	CITI Bank	First Central	New York Bank	Morgan Stanley Bank
Loan Product	Add to quotes Select as winner	30 Year Fixed, DTI Partial Doc	30 Year Fixed, DTI Partial Doc	30 Year Fixed, DTI Partial Doc	30 Year Fixed, DTI Partial Doc
Loan Amount	\$456,000	\$456,000	\$456,000	\$456,000	\$456,000
Property Value	\$675,000	\$675,000	\$675,000	\$675,000	\$675,000
LTV	72.5%	72.5%	72.5%	72.5%	72.5%
Interest Rate	6.75%	6.75%	6.75%	6.75%	6.75%
Interest Rate Type	Fixed	Fixed	Fixed	Fixed	Fixed
ARM	5/1	5/1	5/1	5/1	5/1
Amortization	30	30	30	30	30
Loan Term (months)	360	360	360	360	360
Lender Origination Fee	1.00%	1.00%	1.00%	1.00%	1.00%
Lender Points	0.00%	0.00%	0.00%	0.00%	0.00%
Originator Fee	2.00% BPC	2.00% BPC	2.00% BPC	2.00% BPC	2.00% BPC
Payment Type	PMI	PMI	PMI	PMI	PMI

Evaluate every loan term

Easily compare quotes

Visuals make it easy to understand

Quote #	Cash due
Quote #1	\$547,657
Quote #2	\$366,672
Quote #3	\$420,322

Computations calculated automatically

	PRINCIPAL & INTEREST	PAYMENT	RATE	MONTHLY PAYMENT	TOTAL DUES - LOAN AMOUNT - CLOSING COSTS - DOWN PAYMENT
Quote 1	Principal \$357,583 Interest \$245,033 Total Loan Payments \$542,533	\$2,456	6.189%	\$2,456	\$4,525,000 - \$3,350,000 - \$2,200,000 = \$1,175,000
Quote 1	Principal \$357,583 Interest \$245,033 Total Loan Payments \$542,533	\$2,456	6.189%	\$2,456	\$4,525,000 - \$3,350,000 - \$2,200,000 = \$1,175,000
Quote 1	Principal \$357,583 Interest \$245,033 Total Loan Payments \$542,533	\$2,456	6.189%	\$2,456	\$4,525,000 - \$3,350,000 - \$2,200,000 = \$1,175,000

Confirm the winning lender

**Lender 1**  
**\$750,000**

Interest Rate	4.50%
Renovation Loan Term	12 months
Permanent Loan Term	10 years
Amortization	30 years
Prepayment Penalty	5.4,3,2,1
Recourse	N/A
Closing Date	Oct 15
Point	2 pts

We will notify the borrower of the loan quote and then the borrower will be required to electronically sign the iHarmoni fee agreement before proceeding to processing and diligence.

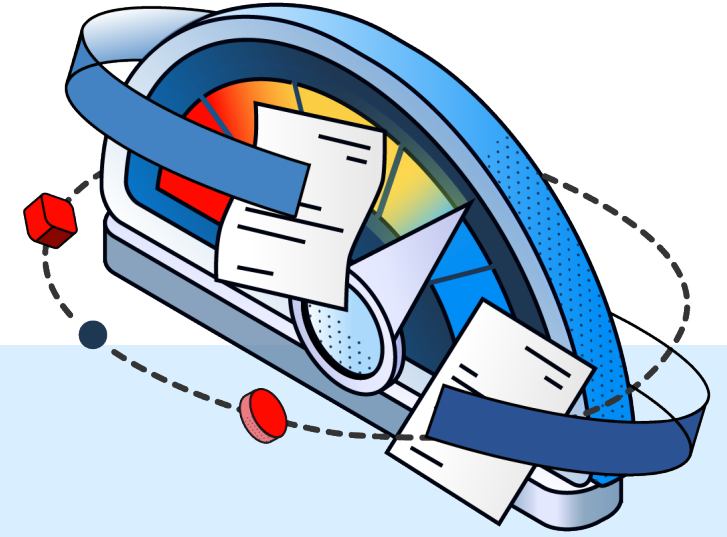
[Click here to preview the agreement.](#)

Confirm & notify borrower

Your always in control of the decision



# Move every deal forward faster



## Key Benefits

- ✔ Automate document gathering
- ✔ Work from a single centralized platform
- ✔ Keep everyone up to date at all times

Go beyond the static document center with a Doc-Bot that automates loan processing and takes care of the monotonous drudgery of gathering files for lender verification. Centralize processing on Starport and enable lenders to retrieve the files they need from you.

- Centralize and organize all document comments on Starport and get them out of your email.
- Track all activity, including file approvals and rejections.
- Eliminate the need to login at every lender's loan portal.

## ADG Features

- Track All Activity
- Secure % Confidential
- Invite Borrower
- Centralized Discussion Boards
- Reject and Approve Quickly
- Immediate Access

Expand to view item descriptions

Everyone can track item progress

Monitor item activity

Accept or reject items

Owed	MLO Review	Lender Approval	Lender Review	Lender Accepted	Archive
42	0	0	1	0	0

ID	Document Name	Last Item Update	Substatus	Add requested item
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Starport vs. Competitors

# Starport *beats every* competitor

Drive results and hit your numbers faster with Starport.

Compared to whatever way you originate and process loans, Starport offers a smarter process and better tools, all at at a price you can't beat.

GET A DEMO →



Starport is an invite-only, online deal marketplace and transaction platform designed exclusively for mortgage borrowers, brokers, and lenders looking to finance a project that requires an investment property or specialty loan.

→ Sign up for a membership today at [Starportco.com](https://starportco.com)

